

1. Quantity:

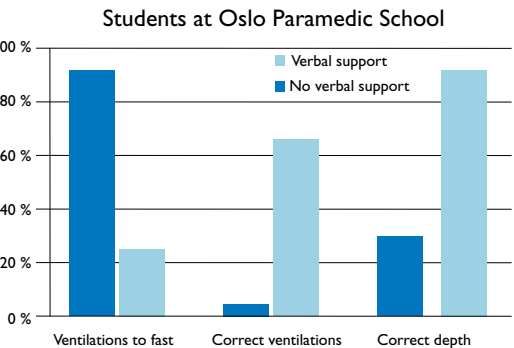
The **Resusci Anne Skills Station** is a system designed to be able to handle large numbers of CPR trainees. If the system is available to trainees 24/7, we recommend one station per 1200 users. If the system is available to trainees during regular working hours only, we recommend one station per 400 users. These numbers are based on a yearly re-training frequency. Several stations can be connected to the same competence Management System

2. Quality:

The 2005 Resuscitation Guidelines focus on the importance of Quality CPR in order to increase survival rates from sudden cardiac arrest. The three most important factors in Quality CPR are:

1. Quality compressions
2. Quality ventilations
3. Minimal interruptions (hands-off time)

Resusci Anne Skills Station objectively measures all performance parameters (rate, ratio, volume, depth, etc.), and provides both supportive and corrective voice feedback to the trainee according to the recommendations in the Guidelines 2005. Below is an example of how research* has shown that automated voice feedback has been proven highly effective in correcting CPR performance:

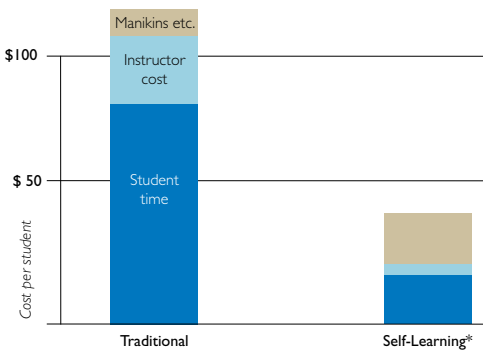


* Wik et.al, Resuscitation 2001, 50; p. 167-172

3. Cost-efficiency:

CPR courses have traditionally consisted of an instructor giving a limited number of trainees a 3-4 hours course. In addition to the fact that the teacher-student ratio is poor, the hands-on time per student would normally be limited in such a course.

A study* published in Resuscitation shows that almost 75% of the costs in traditional CPR training is related to student-costs and instructor-costs (man-hours). By self-directing the CPR training by using Resusci Anne Skills Station the time needed for each student is much shorter than traditional courses. In addition there is no need for an instructor as the system will guide the students through the full round of training. Finally the costs related to administrating the CPR training is greatly improved by utilizing the Competence Management System to keep track of trainees' progress, certifications and even automatically notifying them when re-training is due.



Ordering information:

454-100xx: Resusci Anne Skills Station
Includes all necessary software, cable for connecting the manikin to a PC and 200 user licenses.

Please note: Please note:

1. Manikins are not included in the product and must be ordered separately
2. A PC is not included in the product and must be sourced by the customer

454-11050: 100 user licenses
(multiply to the number needed)

Manikins to be used with RA Skills Station:
310056xx: Resusci Anne SkillReporter
453-35050: HeartCode BLS Baby manikin

Services:

- 454-90250:** Installation
- 454-90050:** On Customer site service by Laerdal technician
- 454-90150:** Exchange manikin program

xx = language version



Skills Station Mainbox



Resusci Anne and HeartCode Baby

For more product information, please visit www.laerdal.com



A paradigm shift in CPR Training and Certification



Resusci Anne Skills Station

Improve patient safety and outcome



The importance of CPR skills training

Good quality CPR is the foundation of any resuscitation attempt. This is true for both advanced rescuers and lay public. Over the years experience has shown that maintaining the core skills necessary to assure quality CPR can be costly and logistically challenging.

The Resusci Anne Skills Station represents a paradigm shift in CPR training and certification. During the self-directed training session, the Resusci Anne Skills Station provides individual, hands-on practice with real-time voice feedback on the

quality of compressions and ventilations. The system also provides feedback that encourages minimal interruptions in compressions to optimize CPR effectiveness.

Resusci Anne Skills Station is based on the principle of objective measurement and voice-feedback. The main advantage of objective measurement is that it ensures a consistent and precise assistance to ensure that the CPR performance is according to the recommendation in the Resuscitation Guidelines of 2005.



Extensive customisation possibilities

30:2

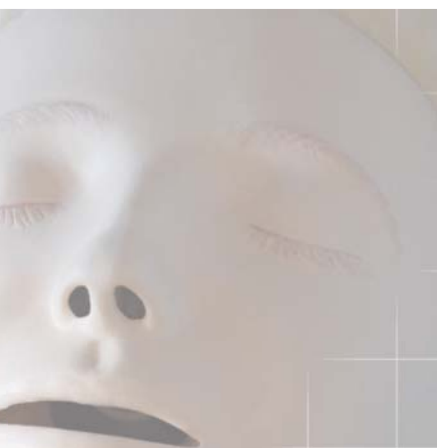
All parts of the RA Skills Station software is highly customisable. This has been done to allow organisations to adapt the product to their own visual branding and their own curriculum. These are the parts that can be customised:

The graphical interface can be adapted to create a look and feel that closely resembles the organisations own visual branding

The introduction video can be replaced with a video made locally in order for the organisation to emphasise local curriculum

Both the text and graphics on the certificate issued when the trainees pass their test can be customised

The parameters guiding the feedback can be tuned to fit most curricula in CPR. This will result in the voice-feedback being adjusted accordingly



Resusci Anne Skills Station



Log on to PC in Resusci Anne Skills Station room and view introductory video



Practice CPR with objective measurement and voice feedback



Review debrief on performance and claim CPR certificate



Product benefits:

Educationally effective by focusing on the core skills for CPR training. With the integrated Q-CPR Measurement and Feedback Technology trainees are guided with real-time CPR voice feedback according to 2005 AHA/ERC Guidelines for Resuscitation

Educationally efficient by offering 24/7 system availability for training and certification and by utilizing research proven principles of self directed learning with voice feedback.

Cost efficient by offering a pay-per-certificate license model which gives Educators and Administrators full overview of CPR training cost per person. Also, the trainees can have just-in-time training when their availability is the best for training, and as the system is based on the principle of Self-Directed Learning one is not dependent on the availability of an instructor.

Product features:

Fully standalone 24/7 BLS training and certification allows for large numbers of people to be trained in CPR. The system will automatically remind trainees to re-train, web-based calendar allows for booking of the RA Skills Station, software on PC connected to manikin measures and provides corrective and supportive voice feedback, and certificate on completed training and certification is produced automatically.

QCPR

Q-CPR Measurement and Feedback Technology provides real-time guiding voice feedback on the quality of CPR performed

Customization can easily be done by the customer.

Modular design allows several "training rooms" to be established according to number and distribution of trainees. New adult or infant manikins can be added to the system as training needs grow.

Debriefing according to ERC/AHA 2005 Guidelines